



2009 Power Tool Study

February 2009

Purpose

To determine:

- Level of use of various corded and cordless power tools.
- Annual expenditure on power tools and where they are typically purchased.
- Size of truck fleet.
- Type of contracting work firm is engaged in.
- Type of construction activity firm is engaged in.
- Percentage of construction that is New Construction vs. Retrofit/Remodeling.

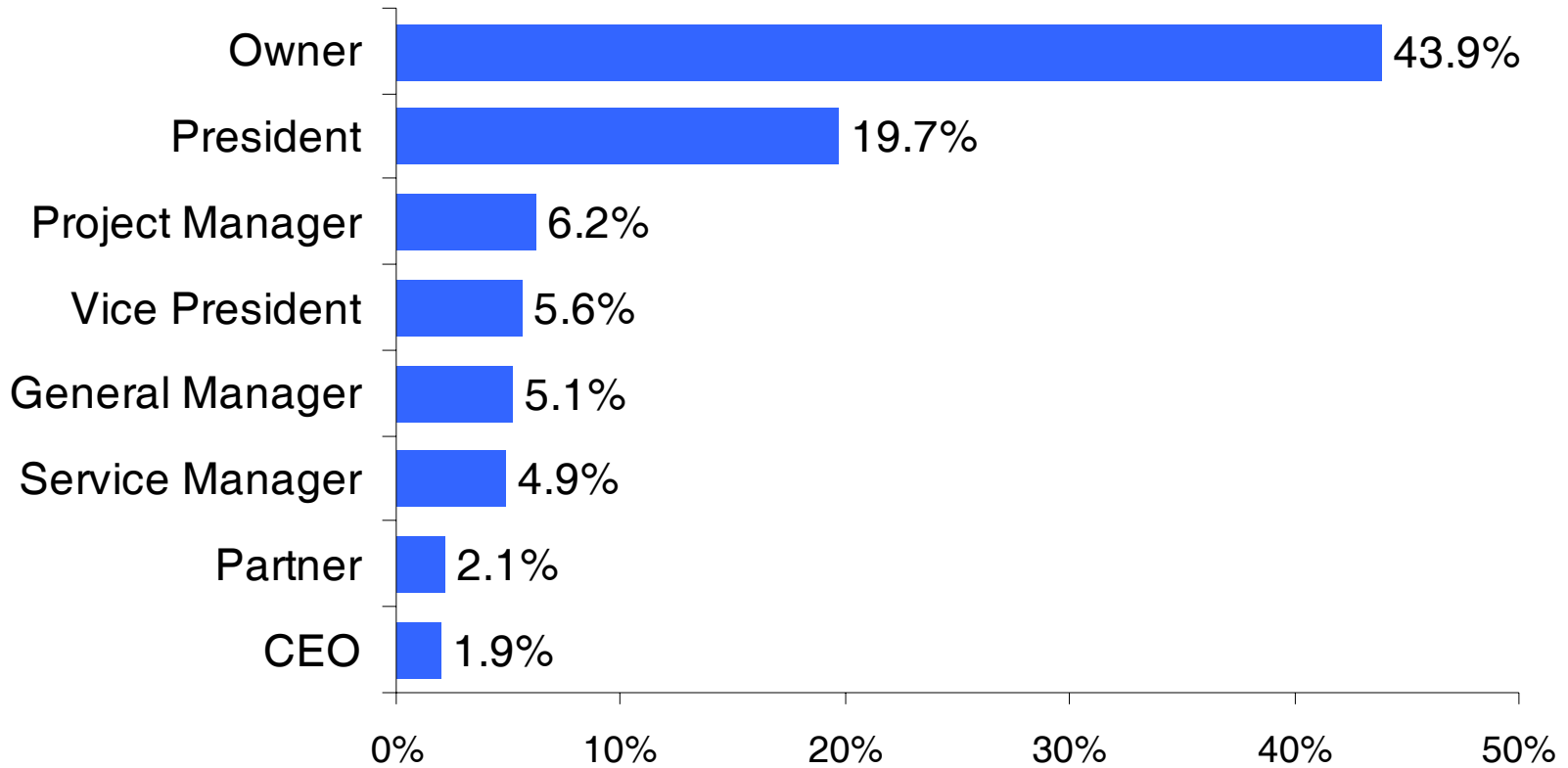
Methodology

A web based survey was conducted. An invitation to participate was e-mailed to 12,000 individuals selected from the circulation list of *CONTRACTOR* on February 11, 2009.

By the final cut-off date of February 17, 2009 a total of 494 responses were received, a 4.1% response.

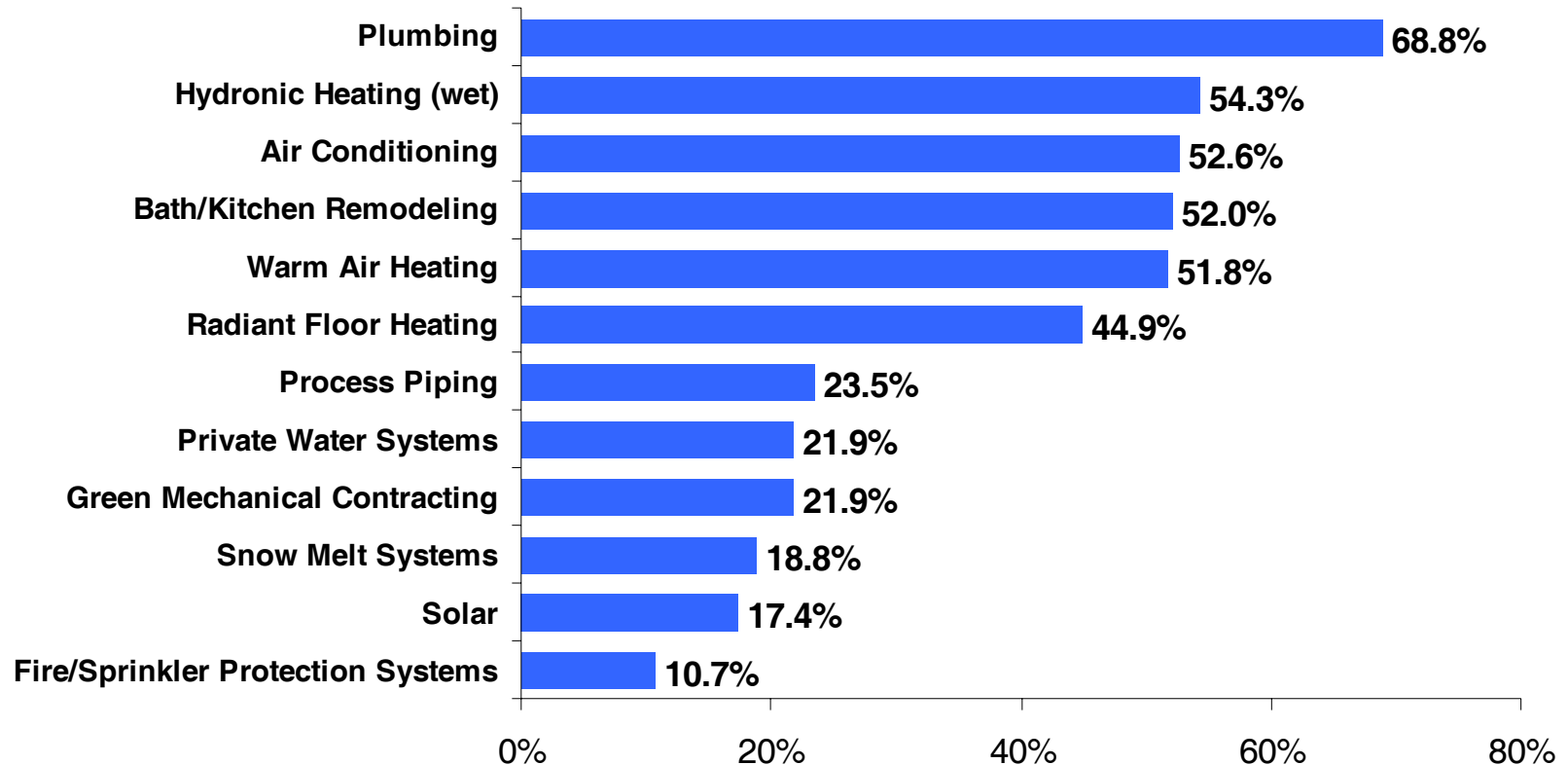
The following report is based on this response.

What is your title



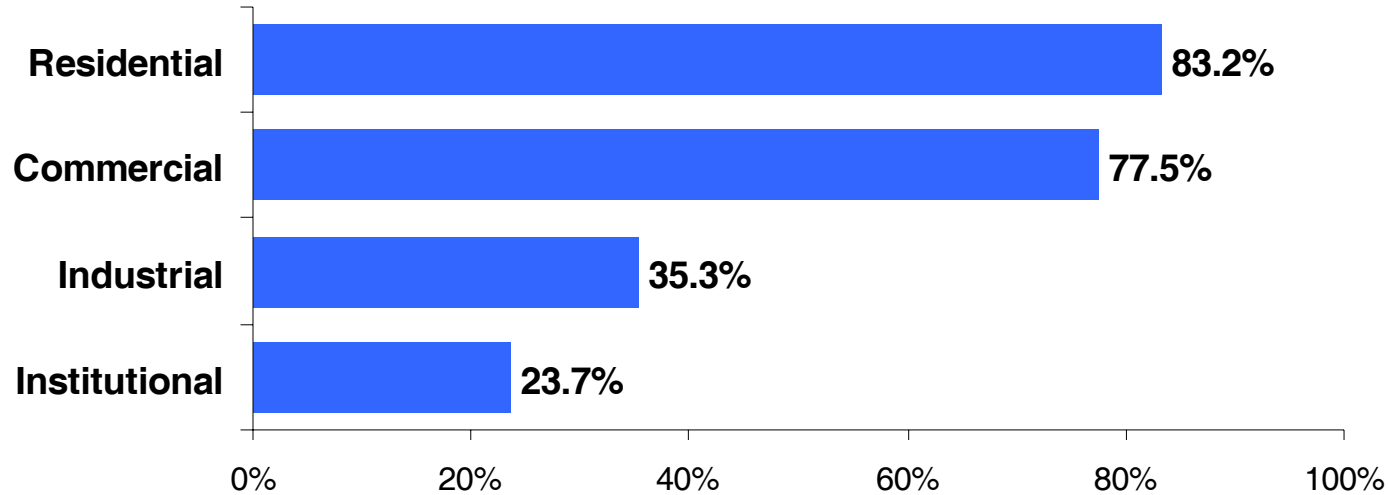
Other titles receiving 0.7% or less were: Building Equipment Mechanic, Building Official, Chairman of the board, City Building Inspector, Comfort Consultant, Director of Production Resources (Purchasing), Energy tech, Field foreman, General Foreman, General Foreman Plumber, Heating and A/C Specialist, HVAC Technician, Instructor, Program Coordinator, Land Administrator, Lead Pipe Fitter, Managing Member, Master Plumber, Master Plumber and Apprentice Instructor, Operation Manager, Owner/Tech, Plumber, Plumber/owner/fire sprinkler fitter, Plumber, Service Tech, Plumbing contractor, Plumbing foreman, Plumbing sales, Plumbing Technician, Purchasing Agent, Purchasing/Fleet Manager, Sales, Sales and service coordinator, Salesman, Service Technician, Shop operations, manager, Superintendent, Supervisor, Support Manager, Teacher, Tool Room Manager, Treasurer, Warehouse Manager

In which of the following types of contracting work is your firm engaged?

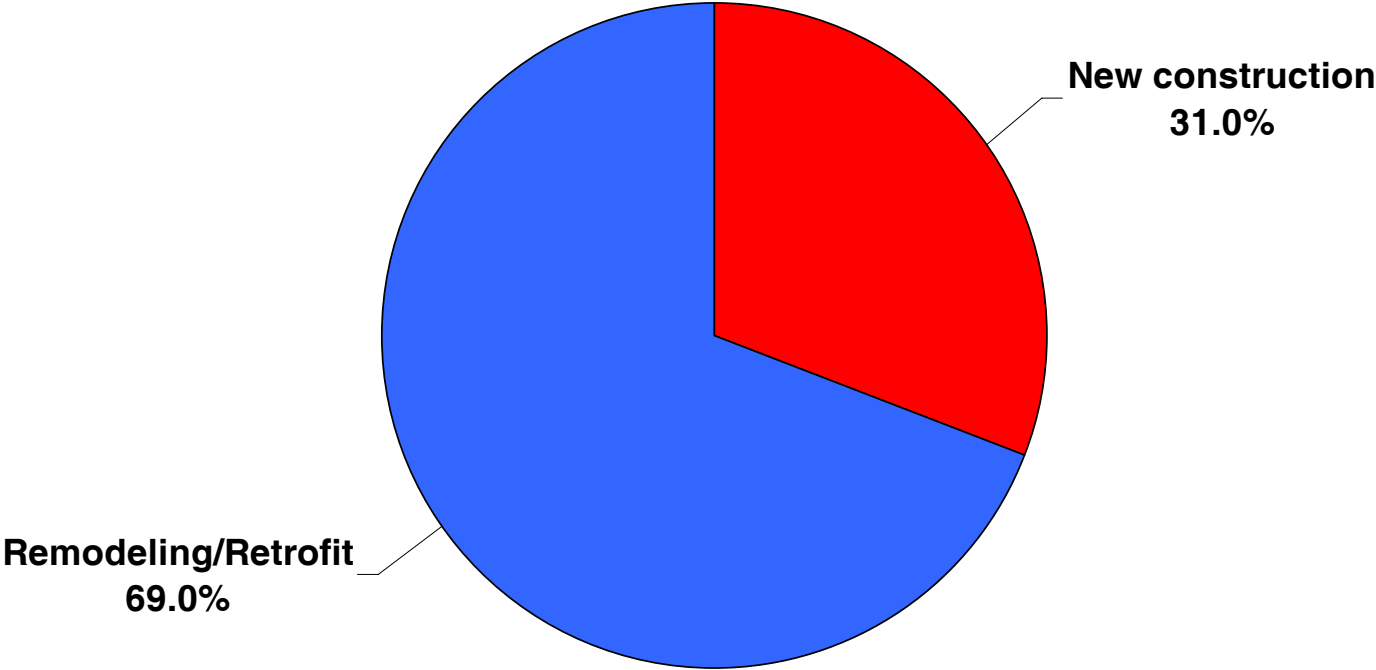


Other types receiving 0.6% or less were: Agri-Irrigation and Design, Air balancing, CO testing, Geothermal, All Mechanical Contracting systems, All types of construction, Ammonia ref., Backflow, Building/General contractor, Carpentry, Carpentry, Masonry, Comm. Res. & Inst. Mech Svc contracting, Commercial Refrigeration, Digital temperature control systems, Domestic Hot Water, Drain Cleaning, Ductless air conditioning, Electrical, Electrical and Controls, Electrical contracting, Electrical, Refrigeration, Gas Natural and LP, General contracting, General Contractor, Generators, Geo-Thermal Closed Loop Systems, Geothermal, Geothermal heat pumps, Ground source heat pumps, Ground Source Heating, Handyman, Heat Pumps, Indoor Air Quality, Industrial and automotive paint and powder coat finishing systems, Mechanical Contractor, Mechanical Service Contractor, New Construction Contractor, R.O. & Wastewater treatment, Refrigeration, Refrigeration and commercial cooking equipment, Refrigeration and Ice Machines, Security/access control contractor, Service and repair general construction, Service, Mold Remediation, Sewer cleaning & repair, Supermarket Refrigeration, Swimming Pool Construction, Tankless Water Heater Manufacture, Ventilation, Water Heating, Welding

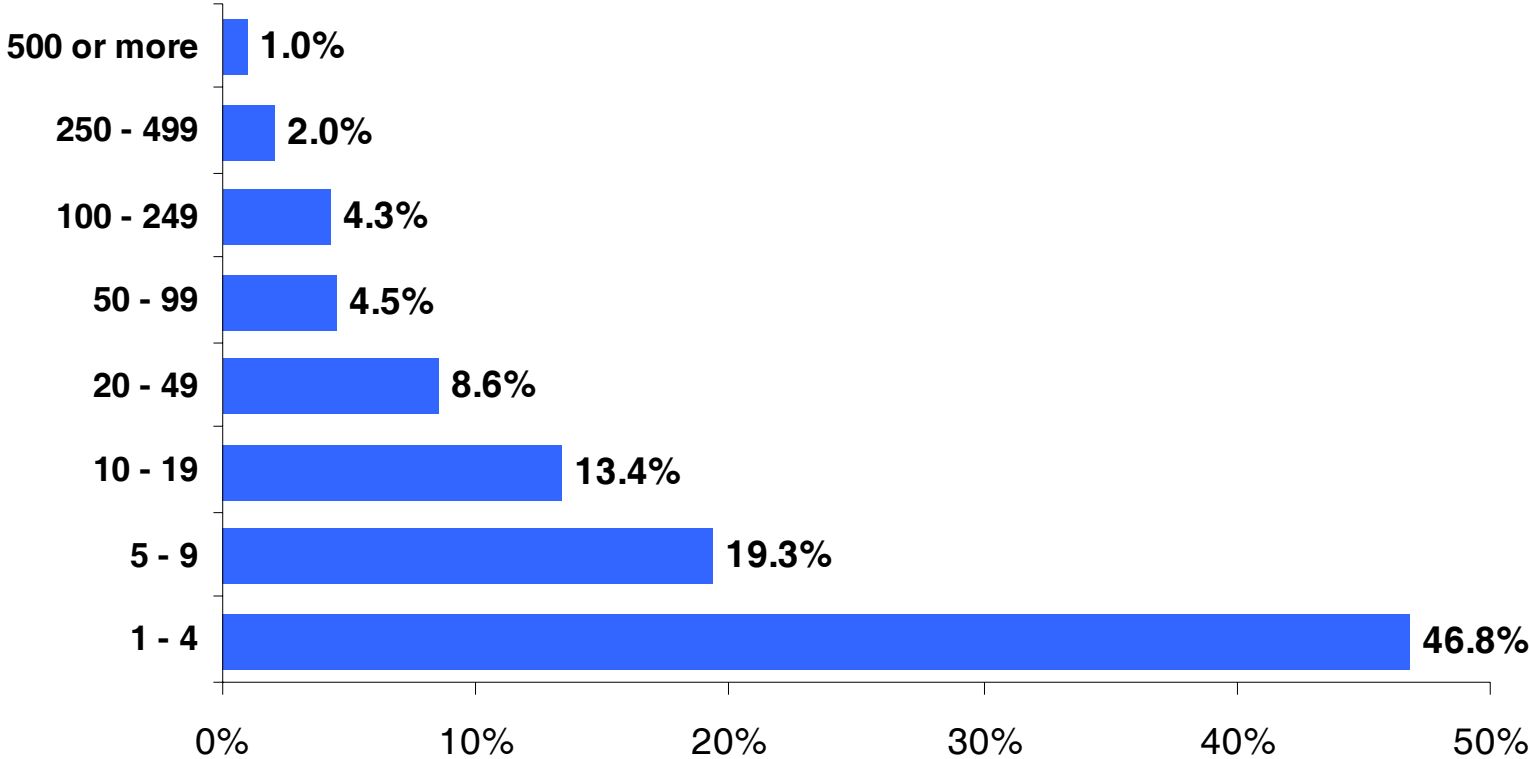
Which of the following best describes the type of construction activity in which you are involved?



What percentage of your construction activity is . . . ?

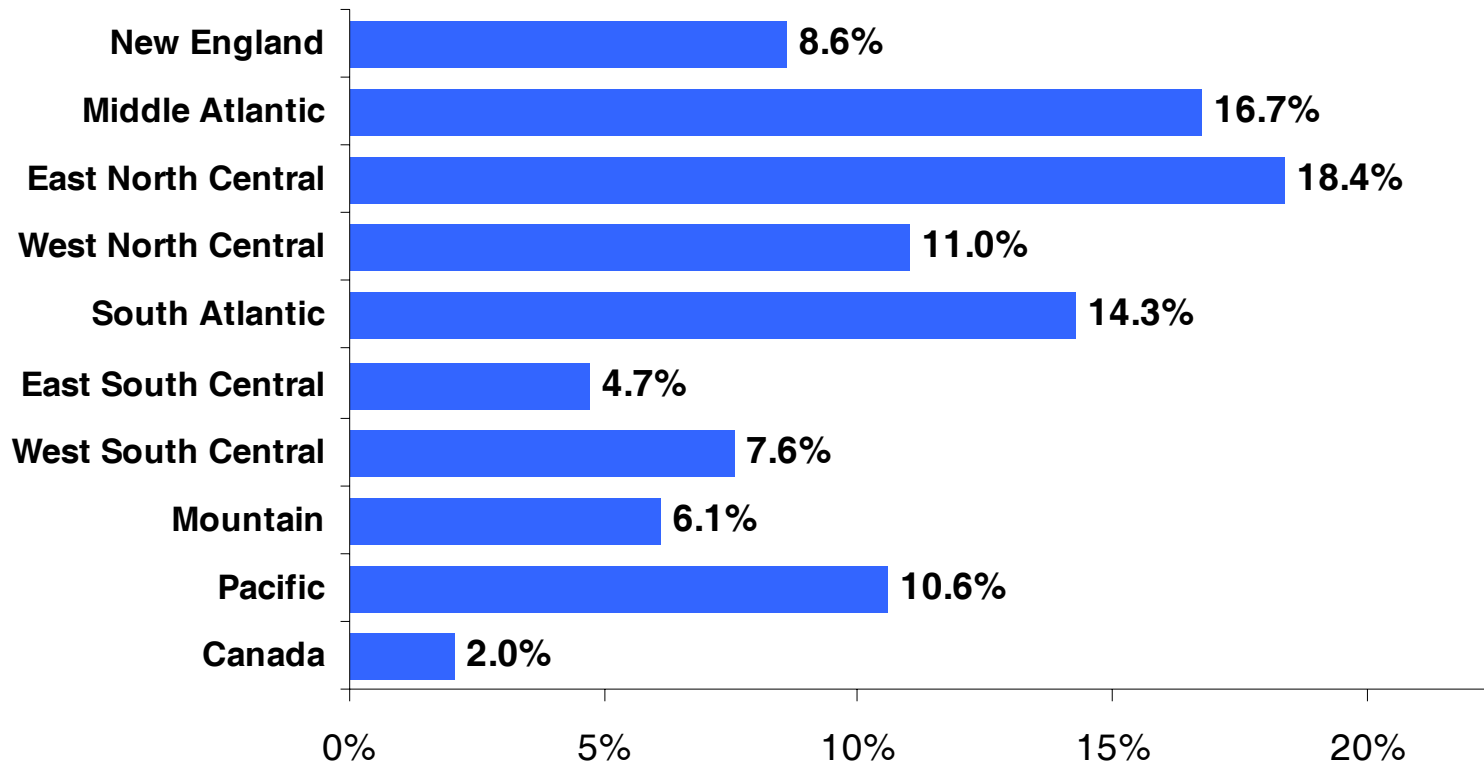


How many people does your firm employ?

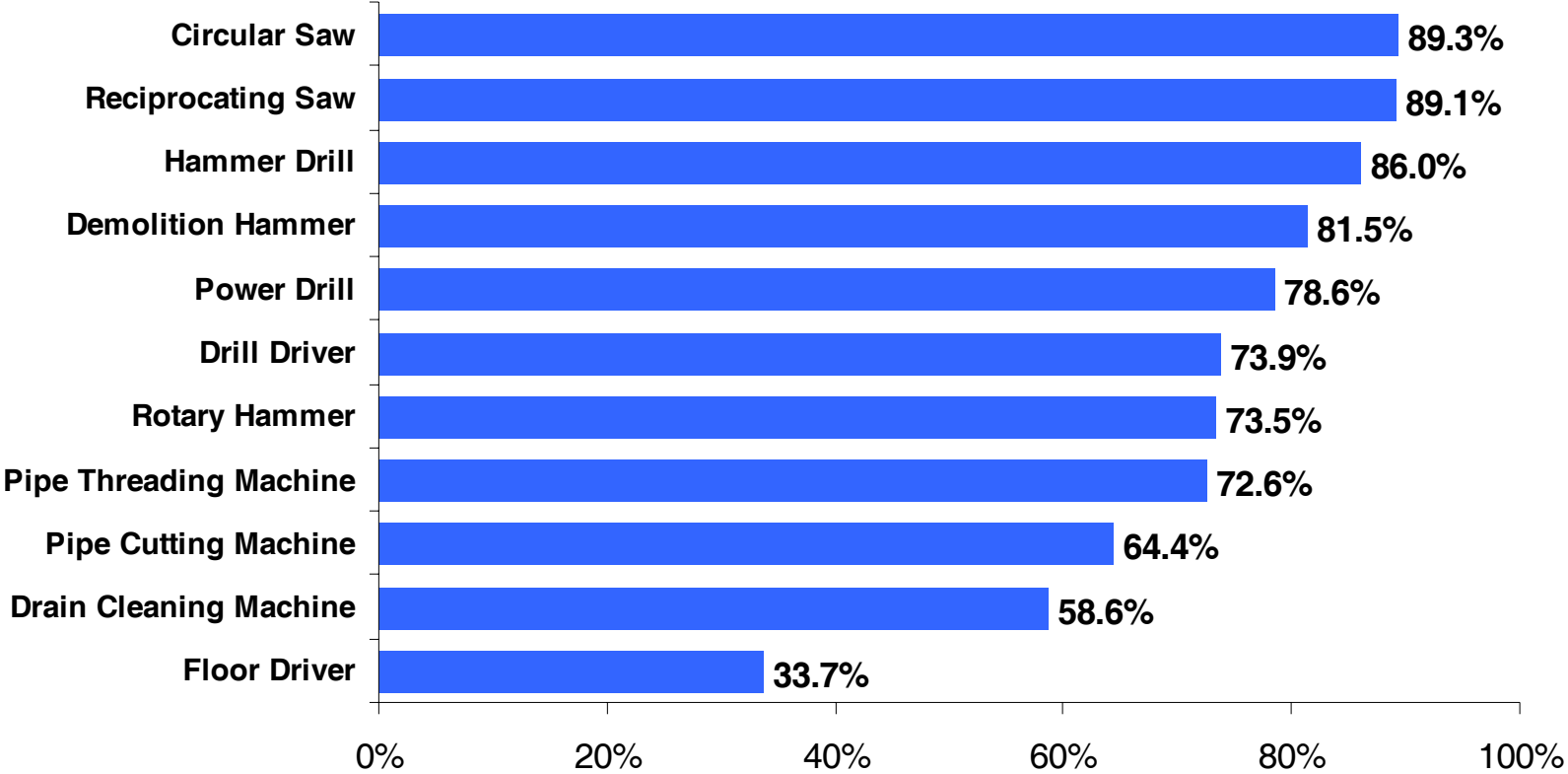


Average number of people employed = 31

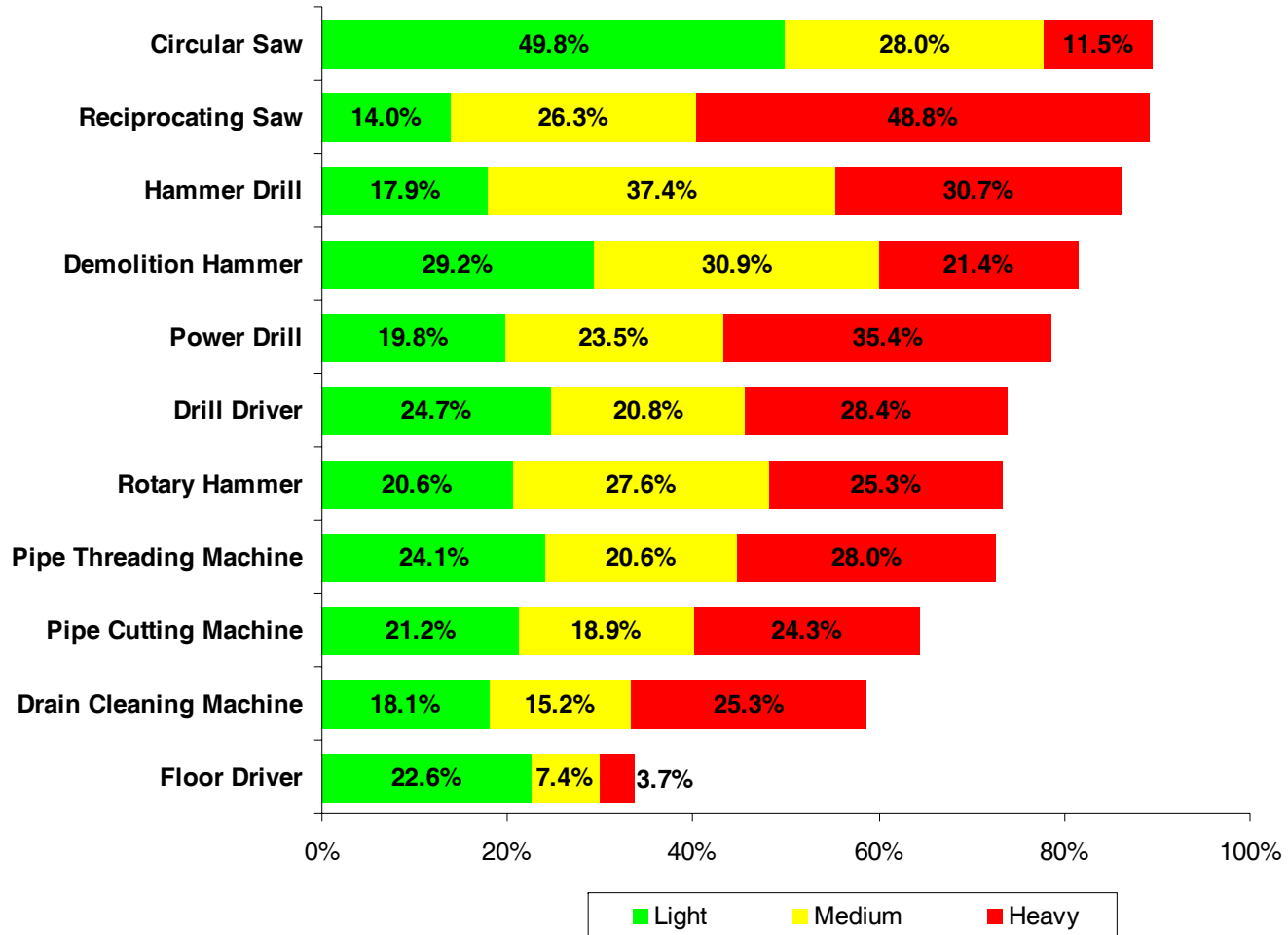
Geographic Location



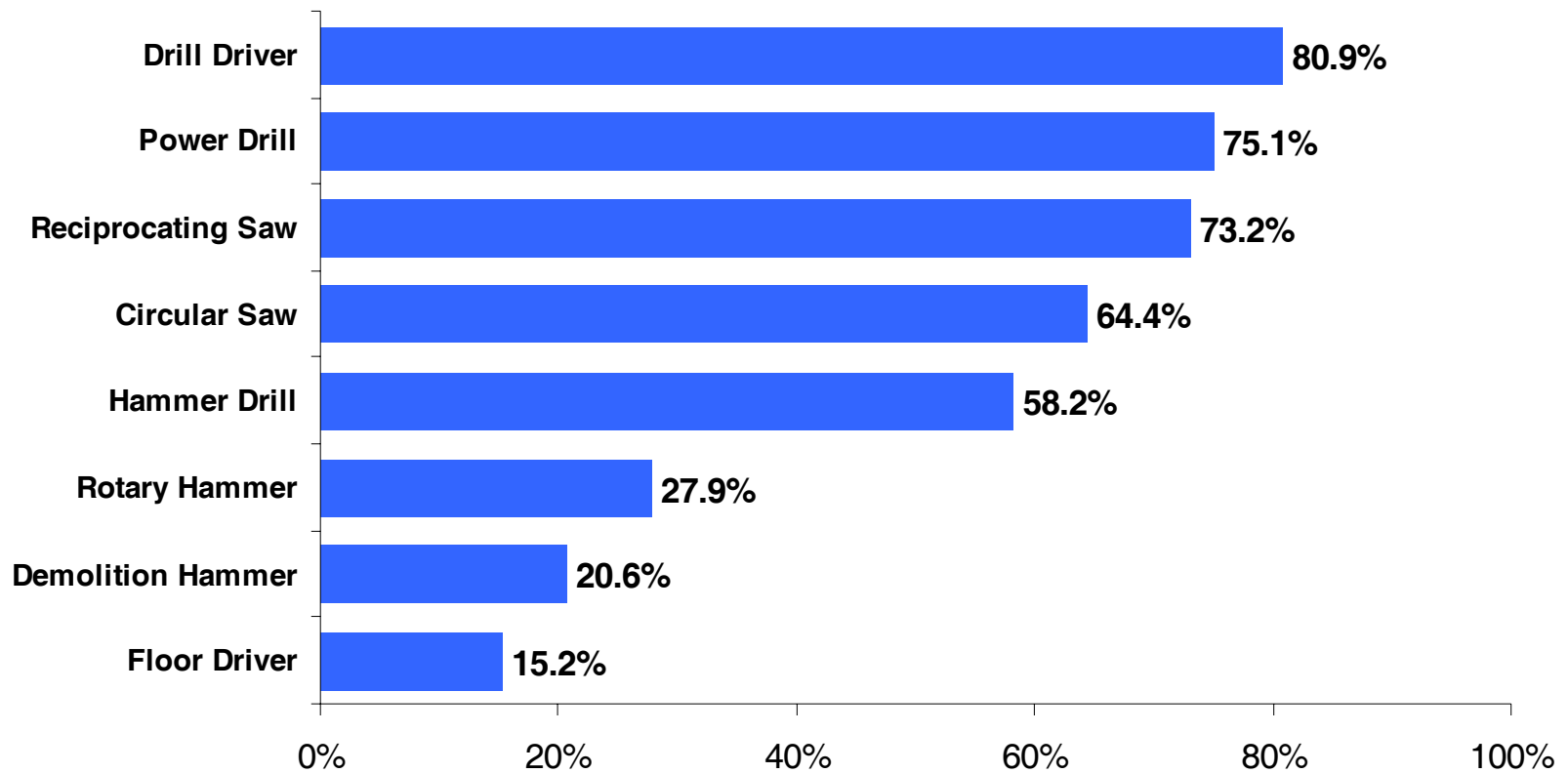
Corded Power Tool Use



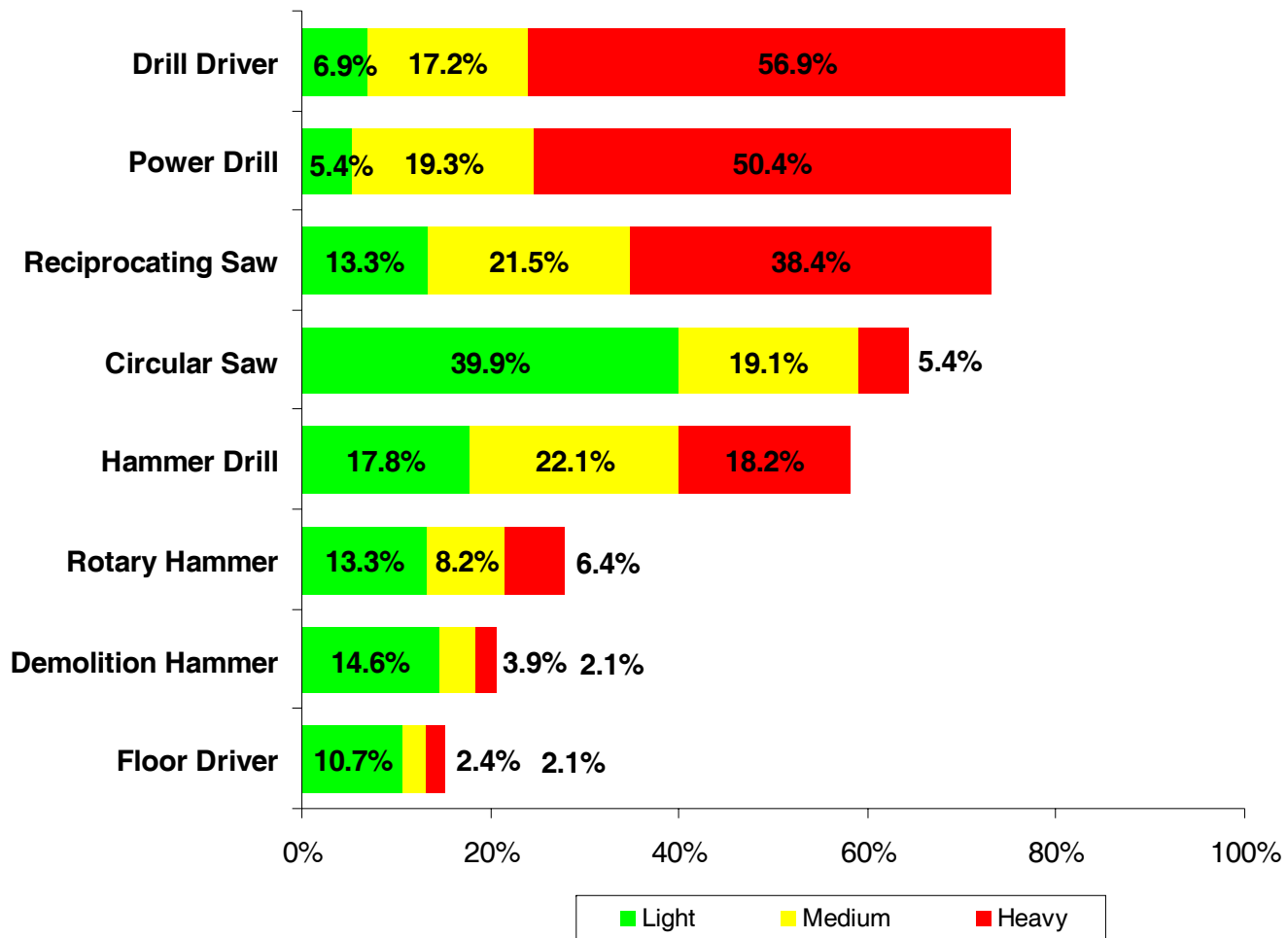
Corded Power Tool Level of Use



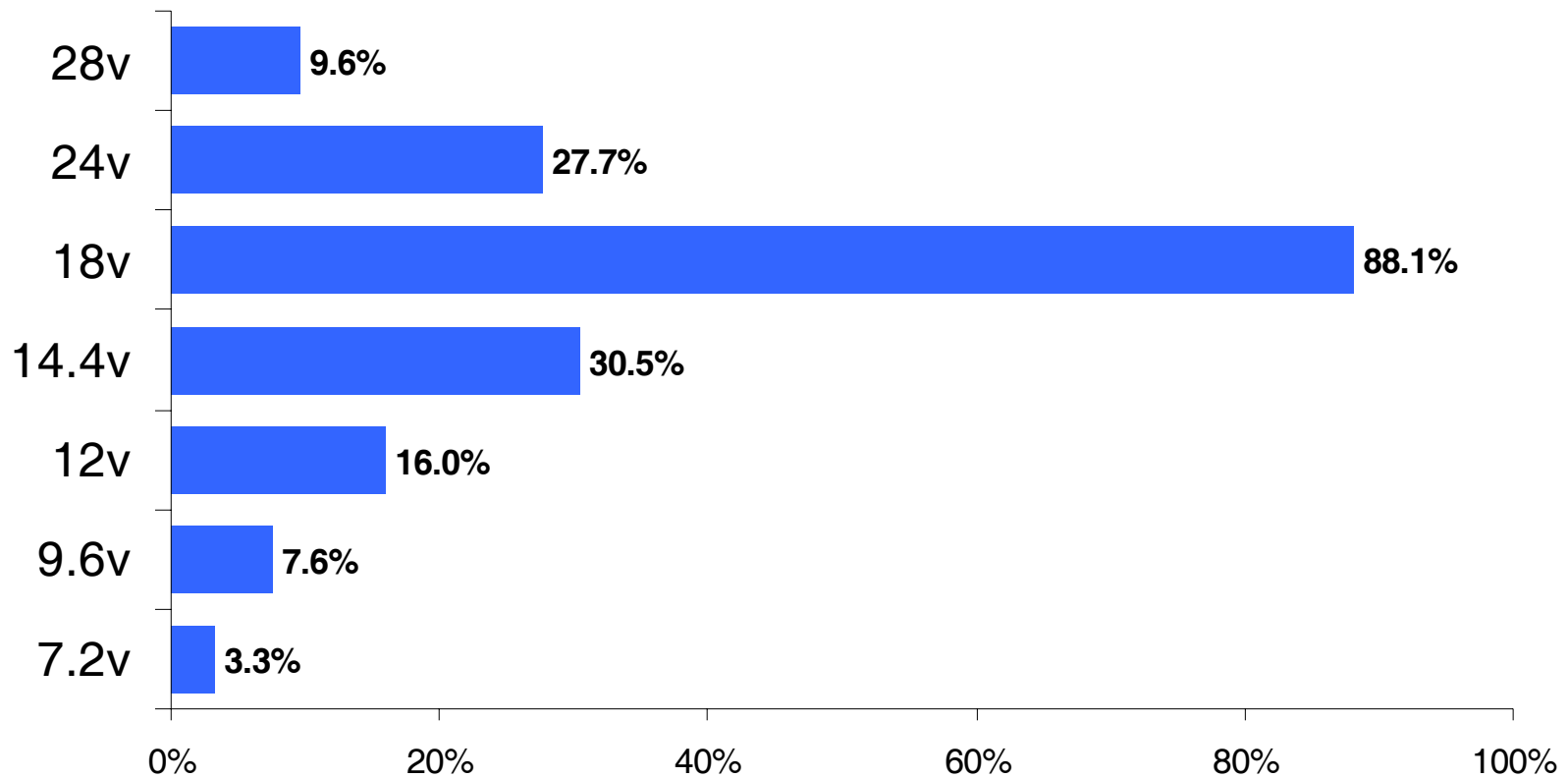
Cordless Power Tool Use



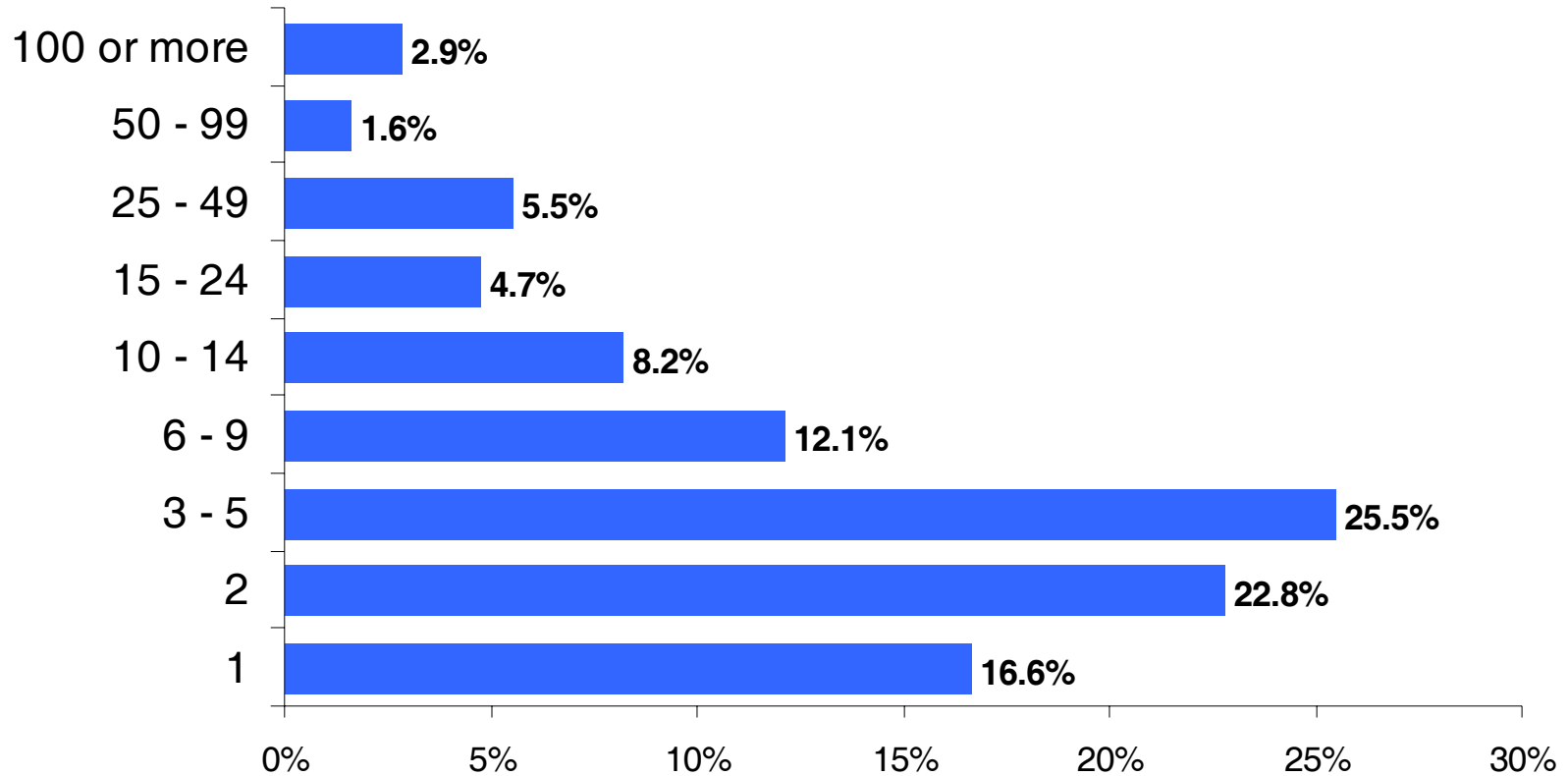
Cordless Power Tool Level of Use



For your cordless power tools, what voltage battery packs do you use?

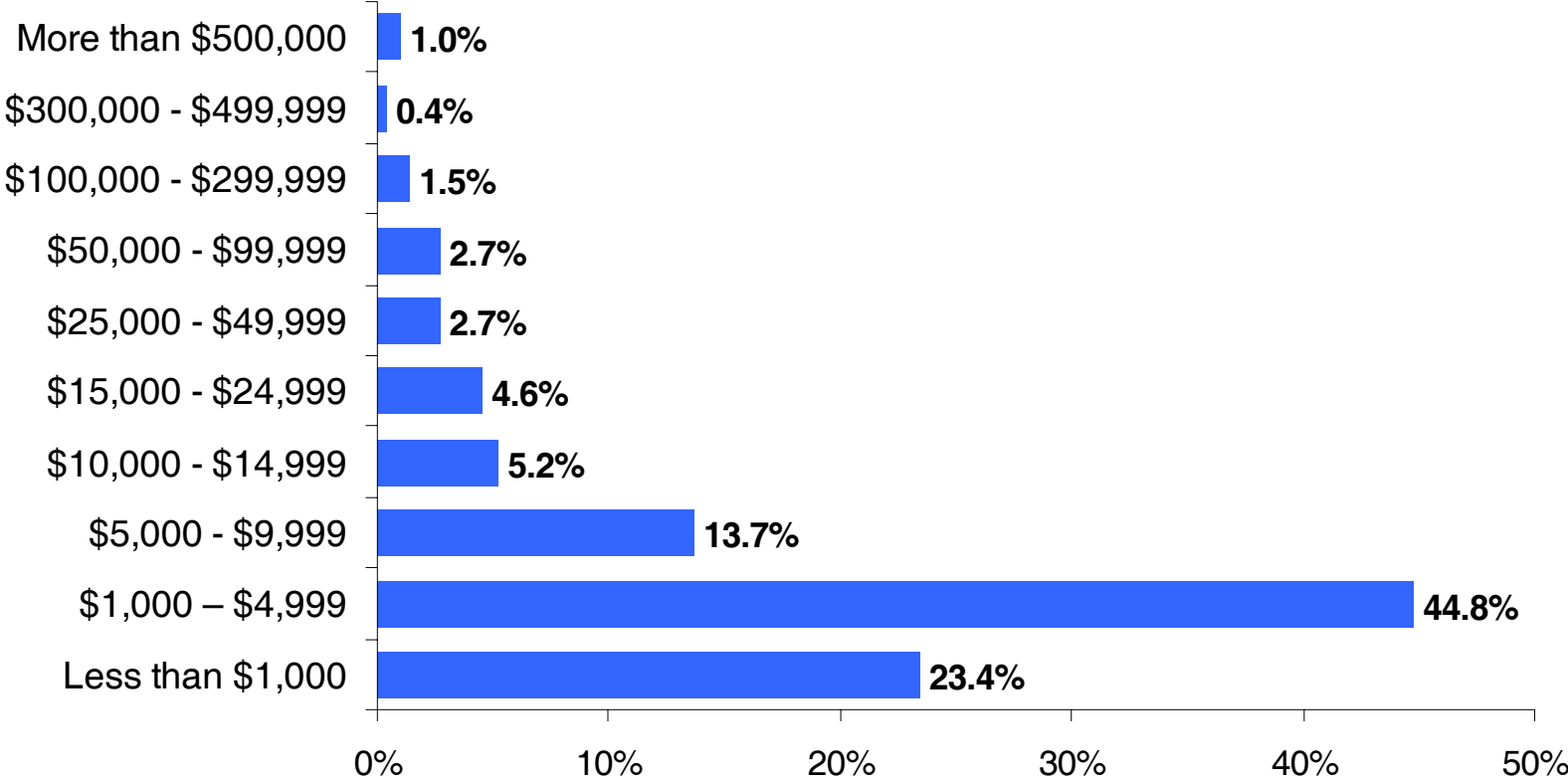


How many trucks are in your fleet?



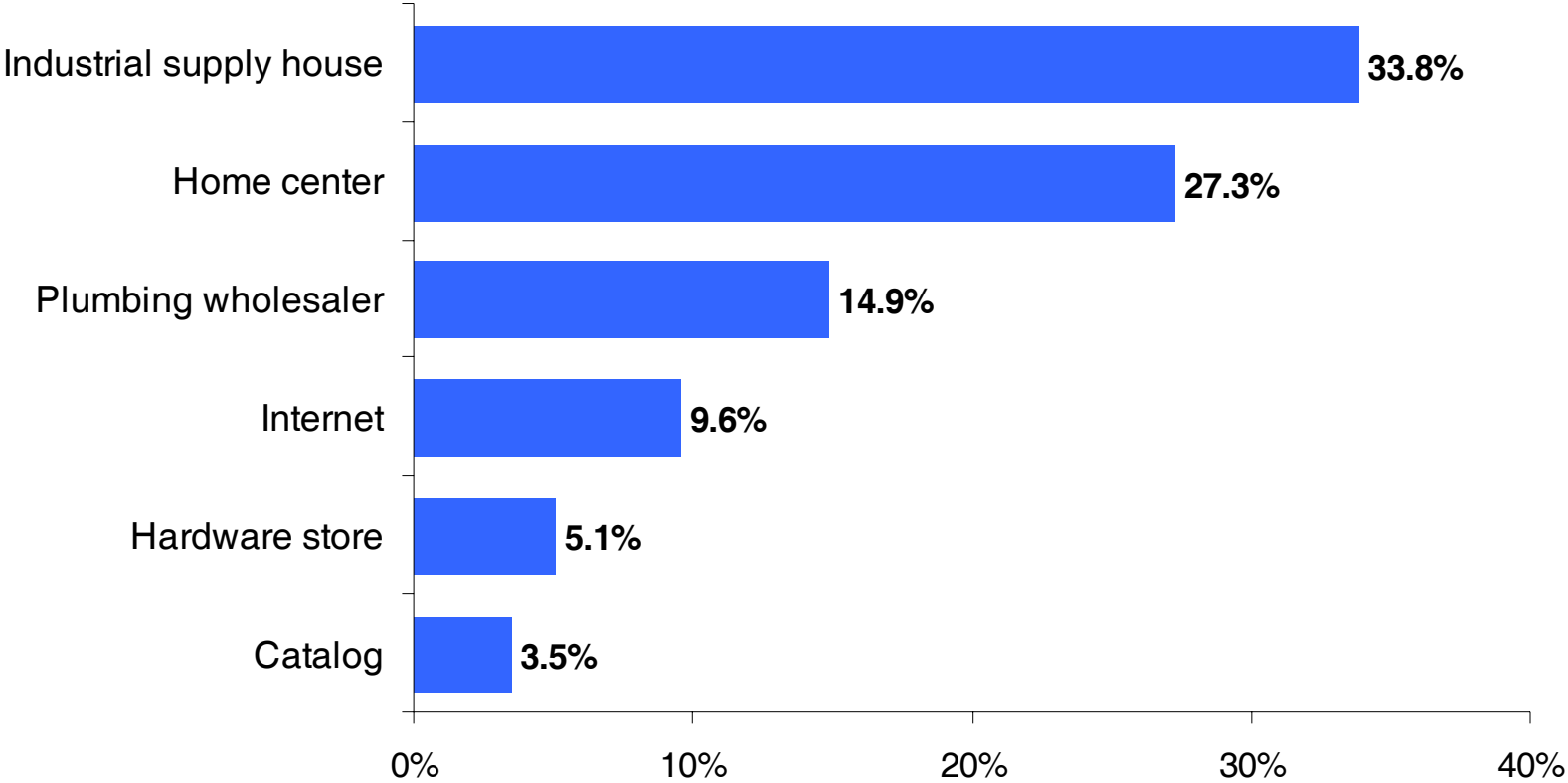
Average number of trucks in fleet = 14

How much do you spend annually on power tools?



Average annual expenditure on Power Tools = \$16,300

Where do you typically buy your power tools?



Other responses receiving 0.6% or less were: Acme Tool Crib, Based upon best bid to PO, Colony, Nefco, Newman, Construction suppliers, hardware, internet, catalogs, Harbor freight tools and special tool warehouses, Hilti, Home center and online for speciality tools they don't carry, Home center and whole sale centers black and decker etc, Home Centers and Hilti, Home Depot, Home depot-harbor freight-hughes-ferguson-sears-etc., HVAC supply house, I really look for the best price for the tool I am purchasing-internet and local supplier., IDG Supply, Internet, Supply House, Salesman, Local suppliers if possible, then Internet., Lowes, Home Depot, Plumbing supply house, Sears, over the internet. Sometimes Harbor Freight., Search for brand and best price, Sears, Specialty Tool Store, Tool lease program thru HILTI, Tool Repair Shop, Tool supply house = Harbor Freight, We send out for bids on tools we intend to buy., Wherever I find the best pricing - I shop around, Wholesale tool house